

Setting Salary Expectations (Prior to Receiving the Job Offer)

Hello _____

I want to thank you for our conversation. I enjoyed our conversation and I am excited for the opportunity with (COMPANY NAME).

Part of the reason that I have been so patient throughout the interviewing process is that it is my sincere perception that through my efforts and with the current team at the firm, I could assist in aggressive market share growth.

Also, I do appreciate you getting my offer finalized. As you could imagine, getting something nailed on paper is of importance to me. The last piece of business is obviously compensation. I want to make sure that we are all on the same page.

Currently, I am making a \$_____ base and meet the periodic quotas regularly. This tends to be around market for the other positions I have been recruited at.

Hopefully, that is not out of the range and I do feel that any investment in me by the company will be paid back in spades. I look forward to working with you and thank you.